

#### Raw Cotton:

#### Total TEU/FEU:

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during May 2000. The denominator represents the total number of FEU shipped, by all carriers, throughout the 2000 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, May 2000.

#### Market Share-May:

Each carrier's current market share is based on the number of containers shipped during May 2000. Source: PIERS, May 2000.

#### Market Share-CY 2000:

Each carrier's market share is based on the total number of containers shipped throughout the 2000 calendar year. Source: PIERS, 2000.

#### **Transit Time:**

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

#### Ocean Rates:

Ocean rates are applicable for July, 30, 2000. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the E-Transport on-line rate tariff, PLUS Tariff retrieval systems, and individual shipping line websites.

#### **Container Rate:**

Container rates for Raw Cotton are quoted on full, 19.5 KT per 40-foot dry containers unless otherwise noted.

Container movemetns of raw cotton are defined by PIERS as "American, Raw Cotton, Compressed."

#### **Definitions**

AI = All Inclusive

ARB = Arbitrary Charge

BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.

CAF = Currency Adjustment Charge

CFS = Container Freight Station - used to consolidate shipments.

CY-CY = Container Yard to Container Yard

KT = 1,000 Kilograms (Metric Ton).

PC = Per Container

THC = Terminal Handling Charge, also known as Container Yard Charge (CY).

FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

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L.A./L.B./Oakland Ports To Bangkok, Thailand

**Raw Cotton** 

Monthly Market Share For: May 2000

Month\Year: 176.0 \ 1,373.0

Month\Year: 176.0 \	1,373.0					Surcharg	ges:					
Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec ARB	Cotton R.	Size	ContainerRate
APL	23%	15%	19 Days	\$1,350 <sup>1</sup>								\$1,350
Yang Ming	19%	11%										
OOCL	17%	10%	19 Days	\$1,400 <sup>1</sup>	\$520 <sup>1</sup>					\$399 ¹		\$2,319
Mitsui OSK	11%	16%	17 Days	\$1,650 <sup>1</sup>						\$399 ¹		\$2,774
Hyundai	10%	2%	17 Days	\$78	\$11			\$22				\$2,165
Evergreen	7%	24%	24 Days									
P&O Nedlloyd	7%	7%	19 Days									
Senator	3%	7%										
Hanjin	3%	2%	22 Days	\$100	\$11			\$22				\$2,594

<sup>1</sup> Rate is per container Rate \$2,038

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L.A./L.B./Oakland Ports To Busan, South Korea

Raw Cotton

Monthly Market Share For: May 2000

Month\Year: 177.0 \ 1,185.0

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Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Mitsui OSK	32%	18%	12 Days	\$1,622 <sup>1</sup>							\$3991		\$2,021
Hanjin	16%	16%	12 Days										
Maersk-SeaLand	14%	7%	14 Days	\$1,400 <sup>1</sup>	\$220 <sup>1</sup>								\$1,620
Evergreen	11%	11%	13 Days										
Hyundai	7%	13%	12 Days	\$91	\$11			\$22					\$2,419
Yang Ming	7%	5%	16 Days	\$1,550 <sup>1</sup>	\$220 <sup>1</sup>								\$1,770
P&O Nedlloyd	7%	4%											
Zim Line	3%	1%	16 Days										
OOCL	2%	8%	18 Days	\$1,372 <sup>1</sup>				\$520 <sup>1</sup>			\$3991		\$2,291
Cho Yang	2%	2%	12 Days	\$101									\$1,970
NYK Line	0%	10%	14 Days										
APL	0%	5%	12 Days	\$1,622 <sup>1</sup>									\$1,622

<sup>1</sup> Rate is per container Rate \$1,956

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L.A./L.B./Oakland Ports To Ho Chi Minh, Vietnam

**Raw Cotton** 

Monthly Market Share For: May 2000

Month\Year: 87.0 \ 269.0

Month (Year: 67.0 )	209.0											
Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec ARB	Cotton R.	Size	ContainerRate
OOCL	71%	51%	22 Days									
Mitsui OSK	23%	32%	27 Days	\$2,375 <sup>1</sup>						\$3991		\$2,774
APL	6%	9%	23 Days	\$1,800 <sup>1</sup>								\$1,800

<sup>1</sup> Rate is per container Rate \$2,573

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L.A./L.B./Oakland Ports To Hong Kong

**Raw Cotton** 

Monthly Market Share For: May 2000

Month\Year: 325.0 \ 2,154.4

Month\Year: 325.0\2	Ionth\Year: 325.0\2,154.4  Market Market Transit							Surcharg	ges:				
Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
APL	41%	32%	14 Days	\$1,200 <sup>1</sup>									\$1,200
Yang Ming	16%	11%	16 Days										
OOCL	11%	13%	15 Days										
P&O Nedlloyd	11%	6%	15 Days										
Maersk-SeaLand	7%	2%	14 Days	\$1,400 <sup>1</sup>	\$220 <sup>1</sup>								\$1,620
Mitsui OSK	6%	8%	14 Days	\$1,350 <sup>1</sup>							\$3991		\$1,749
Evergreen	3%	14%	22 Days										
Hyundai	3%	4%	14 Days	\$59	\$11			\$22					\$1,794
NYK Line	2%	1%	18 Days										
Hapag-Lloyd	0%	4%	15 Days										
Senator	0%	3%	15 Days										

<sup>1</sup> Rate is per container Rate \$1,341

L.A./L.B./Oakland Ports To Jakarta, Indonesia

**Raw Cotton** 

Monthly Market Share For: May 2000

Month\Year: 157.2 \ 1,481.4

Month\Year: $157.2 \setminus 1$	,481.4						Surcharg	res:				
Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec AR	B Cotton R.	Size	ContainerRate
APL	36%	17%	25 Days	\$1,100 <sup>1</sup>								\$1,100
Mitsui OSK	25%	22%	25 Days	\$1,160 <sup>1</sup>						\$399 <sup>1</sup>		\$1,559
P&O Nedlloyd	13%	4%	26 Days									
OOCL	11%	21%	30 Days	\$910 <sup>1</sup>				\$520 <sup>1</sup>		\$399 ¹		\$1,829
Hanjin	8%	2%	24 Days									
Senator	5%	13%										
NYK Line	3%	3%	14 Days									
Evergreen	0%	11%	28 Days	\$123	\$11			\$22			19.5 KT	\$3,042
Hyundai	0%	4%	25 Days	\$74	\$11			\$22				\$2,087

<sup>1</sup> Rate is per container Rate \$1,371

L.A./L.B./Oakland Ports To Keelung/Kaohsiung, Taiwan

Raw Cotton

Surcharges

Monthly Market Share For: May 2000

Month\Year: 245.0 \ 1,739.6

								Surcharg	es.				
Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
OOCL	27%	17%	14 Days	\$1,050 <sup>1</sup>				\$520 <sup>1</sup>			\$3991		\$1,969
APL	23%	16%	12 Days	\$950 <sup>1</sup>									\$950
Yang Ming	15%	12%	15 Days										
Hyundai	11%	12%	13 Days	\$56	\$11		6%	\$22					
Evergreen	10%	16%	20 Days										
Mitsui OSK	9%	9%	12 Days	\$1,300 <sup>1</sup>							\$3991		\$1,699
Maersk-SeaLand	6%	8%	14 Days	\$1,400 <sup>1</sup>	\$220 <sup>1</sup>		6%						
P&O Nedlloyd	0%	4%	14 Days										

<sup>1</sup> Rate is per container Rate \$1,531

L.A./L.B./Oakland Ports To Kobe, Japan

**Raw Cotton** 

Monthly Market Share For: May 2000

Month\Year: 102.0 \ 492.7

Month\Year: $102.0 \setminus 4$	92.7						Surcharg	ges:					
Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Maersk-SeaLand	22%	14%	11 Days	\$1,400 <sup>1</sup>	\$220 <sup>1</sup>		50%						\$2,320
APL	21%	23%		\$1,000 <sup>1</sup>									\$1,000
K Line	17%	12%	13 Days	\$1,000 <sup>1</sup>									\$1,000
Yang Ming	16%	3%	13 Days										
Mitsui OSK	11%	14%	12 Days	\$1,250 <sup>1</sup>							\$3991		\$2,099
Lykes	9%	4%											
P&O Nedlloyd	2%	10%	12 Days										
OOCL	2%	3%	12 Days										
Hyundai	2%	2%	12 Days	\$25	\$11		50%	\$22					\$1,375
Evergreen	0%	12%	12 Days	\$1,550 <sup>1</sup>	\$220 <sup>1</sup>						\$3991		

<sup>1</sup> Rate is per container Rate \$1,574

L.A./L.B./Oakland Ports To Manila, Philippines

**Raw Cotton** 

Monthly Market Share For: May 2000

Month\Year: 73.0 \ 335.3

Month\Year: 73.0 \ 33	35.3						ı	Surcharg	ges:			
Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec ARB	Cotton R.	Size	ContainerRate
Yang Ming	32%	9%										
OOCL	29%	17%	18 Days									
Hyundai	16%	16%	15 Days	\$82	\$11			\$22				\$2,243
Evergreen	10%	16%	19 Days	\$1641	\$11			\$22			19.5 KT	\$3,842
Mitsui OSK	4%	4%	15 Days	\$1,700 <sup>1</sup>						\$3991		\$2,099
Maersk-SeaLand	3%	1%	21 Days	\$1,850 <sup>1</sup>	\$220 <sup>1</sup>							\$2,070
Transpacific	0%	12%										
APL	0%	10%		\$1,500 <sup>1</sup>								\$1,500

<sup>1</sup> Rate is per container Rate \$2,694

L.A./L.B./Oakland Ports To PT Kelang, Malaysia

**Raw Cotton** 

Monthly Market Share For: May 2000

Month\Year: 6.0 \ 101.5

,				Surcharg	ges:								
Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
APL	100%	6%	22 Days	\$1,165 <sup>1</sup>									\$1,165
P&O Nedlloyd	0%	30%	24 Days										
Evergreen	0%	28%	27 Days	\$164	\$11			\$22					\$3,842
OOCL	0%	19%	27 Days										
Mitsui OSK	0%	13%	23 Days	\$1,365 <sup>1</sup>							\$3991		\$1,764
Yang Ming	0%	5%	19 Days										

<sup>1</sup> Rate is per container Rate \$1,165

L.A./L.B./Oakland Ports To Shanghai, China

**Raw Cotton** 

Monthly Market Share For: May 2000

Month\Year: 65.0 \ 65.0

Month\Year: 65.0 \ 65.0	Surcharges:												
Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Senator	38%	38%	20 Days										
China National	23%	23%											
OOCL	23%	23%	19 Days	\$1,000 <sup>1</sup>	\$220 <sup>1</sup>			\$520 <sup>1</sup>					\$1,740
Evergreen	15%	15%	22 Days										

<sup>1</sup> Rate is per container Rate \$1,740

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